



Case study

GERMAN TRANSPORT COMPANY OMLOR GMBH INSTALLS 185 TRUCKS WITH A TELEMATICS SYSTEM BY SKYCOM AND APLICOM

German transport company **Alois Omlor GmbH** has ordered a fleet management system including **Aplicom** vehicle computers for the complete vehicle fleet. Omlor GmbH runs a fleet of 185 heavy trucks that are used for construction material transports. Omlor is a family run company that is located in Homburg in South-Western Germany.

During spring 2005 all Omlor trucks will be fitted with Aplicom C-series computers. The Aplicom units are equipped with internal GPRS modems for communication, GPS receivers for automatic vehicle location (AVL) and **SkyCom** software. The units are used to locate the trucks, to calculate stop and drive times, and to send messages that state whether the vehicles are loaded or unloaded.



Mr. Michael Kopper, project manager of Omlor is satisfied: "We thoroughly tested and compared several suppliers and chose Aplicom and SkyCom, because the Aplicom products in combination with SkyCom software offer us the necessary components at a competitive price".

Mr. Claude Lenert, Managing Director of SkyCom: "We have gained considerable experience in implementing telematics solutions with Aplicom computers. We were able to convince the customer with our expertise and experience. All our German main competitors participated in this tender and I am very happy that we were able to beat them in open competition."

Aplicom C-series computers are compact vehicle and telemetry computers that are used in remote monitoring and automatic location systems of commercial vehicles. The C-series offers optionally features like GPRS-modem, GPS receiver, an IP router function and a support for speech with a Hands Free kit. It can also be used in other radio networks without the integrated modem unit.

SkyCom specializes in the development of fleet management software for professional vehicle fleet operators. SkyCom has been in the industry for more than 10 years and it has gained a strong position in the telematics market in Europe.

Aplicom is a Finnish developer and manufacturer of mobile and wireless platforms for professional applications. It has 15 years experience in the development and manufacturing of commercial vehicle terminals, computers and related software. Aplicom products are in use in more than 35 countries. Numerous system integrators and service providers in Europe run systems on Aplicom platforms and computers.

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