

Case study  
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## **DUTCH CUSTOMS INSTALLS APLICOM VEHICLE COMPUTERS TO IMPROVE FLEET SECURITY**

Aplicom, a leading manufacturer of professional vehicle computers in Europe, has supplied over 535 computers for use in the fleet of vehicles operated by the Dutch customs authority.

In the Netherlands the computers will be used with a GPS system to locate and monitor all vehicles in the fleet and to operate an advanced, automatic alarm system. The effect is to provide significant improvements to security for both the vehicles and their drivers, as well as increase the effectiveness of the service as it covers the whole of the Netherlands.

The high quality, technologically advanced ICA series computers are powerful and fully programmable, allowing all types of proprietary or tailored software solutions and applications to be installed. Interfaces built in to Aplicom computers ensure clear communications with all recognised GSM networks and computer environments.

The order has been won as a result of a partnership agreement between Aplicom, Europe's leading independent designer and manufacturer of vehicle computers, and KPN Telecom, the Dutch telecommunications company. Under the agreement KPN Telecom installs and operates Aplicom vehicle computers and associated hardware, such as monitors and keypads, in all relevant applications.

"This is a major step forward for both Aplicom and KPN Telecom," says Aplicom Sales and Marketing Director Lasse Paakkola. "Holland has a strong domestic market and is a key member of the European Union. The partnership agreement with such a major telecommunications company as KPN Telecom is very important for us."

Dutch customs has been operating vehicle telematics for some years, and the Aplicom computers will improve data communications between the vehicles and fleet managers. Among the tasks for the system will be optimising route planning to avoid frequent traffic jams and roadworks, as well as enabling the automatic security systems.

### **Aplicom**

Aplicom is a leading manufacturer of professional vehicle computers in Europe. With over ten years experience in mobile data communication design and production, Finnish-owned Aplicom is focused on developing and marketing high quality, technologically advanced, fully programmable vehicle computers for professional use.

With Aplicom products companies can link vehicles to their information system and improve the productivity of their vehicle fleet. Service improves and fleet management becomes more effective, which enhances their market competitiveness. A vehicle computer improves safety and the monitoring of vehicle movements and status.

Aplicom sells its innovative products through a strong partner network covering over 30 countries, and more than 90 percent of Aplicom's products are exported. Aplicom's headquarters, research and development unit and production department are located in Äänekoski, Finland. Sales and marketing functions are carried out in Espoo, Finland.

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